

Q 1: What will be your company's PERCENTAGE CHANGE during the next 12 months for the following? (e.g., -2%, -3%, +3%):

		Prices of your products		Inventory		Technology Spending		R & D Spending		Productivity		Earnings		Capital Spending		Overtime		Wages/Salaries		Number of Employees		
		Average	Number Responding	Average	Num Respond	Average	Num Respond	Average	Num Respond	Average	Num Respond	Average	Num Respond	Average	Num Respond	Average	Num Respond	Average	Num Respond	Average	Num Respond	
By Industry	Retail & Wholesale	1.83	19	-1.67	15	2.15	13	-0.67	6	2.24	17	8.76	17	0.17	18	-3.14	14	3.36	21	0.13	16	
	Mining/Construction	4.56	9	-0.33	6	18.33	6	0.67	6	1.00	5	16.38	8	-1.67	9	-1.00	5	3.56	9	4.33	9	
	Manufacturing	1.35	79	-3.64	73	7.85	72	3.44	62	2.47	74	4.55	75	8.76	75	-9.97	60	3.31	84	0.45	71	
	Transportation & Energy	1.50	6	0.40	5	1.43	7	-0.50	4	1.75	6	9.50	6	-0.33	6	-0.86	7	3.93	7	1.86	7	
	Communications and Media	-2.30	10	-13.67	6	4.00	11	5.29	7	4.30	10	2.50	10	1.50	12	-0.38	8	3.27	13	12.67	9	
	Tech (software/Biotech)	14.87	15	-1.43	7	24.57	14	19.23	15	10.23	13	78.70	10	38.33	15	2.14	7	4.88	17	14.50	12	
	Bank/Finance/Insurance	2.80	20	0.00	6	3.05	20	1.75	10	2.87	19	13.65	20	3.38	21	-2.40	15	3.57	22	4.16	19	
	Other	3.66	34	-3.00	10	5.48	27	3.93	14	2.34	28	18.55	29	-10.96	25	-2.88	16	3.58	35	4.19	31	
	NR	-4.33	3	10.00	1	-5.00	3	6.00	2	2.00	3	-20.00	2	-2.50	2	-10.00	2	2.67	3	-3.00	1	
	Average	2.87	195	-3.12	129	7.49	173	4.93	126	2.96	175	12.77	177	5.62	183	-5.54	134	3.53	211	3.31	175	
	Weighted Average	1.30	(weight by rev.)	-1.90	(by rev.)	2.20	(by rev.)	4.40	(by rev.)	3.00	(by rev.)	10.50	(by rev.)	-1.40	(by rev.)	-7.70	(by #emp)	3.60	(by #emp)	1.10	(by #emp)	
	By Revenues	\$0-24 million	7.59	34	0.87	15	22.16	31	13.29	21	4.16	29	35.46	28	29.88	32	1.32	19	4.28	38	9.55	32
		\$25-99 million	2.09	58	-6.40	42	4.98	51	4.34	35	2.46	54	8.56	55	-0.93	56	-9.49	41	3.21	63	2.21	54
		\$100-499 million	1.70	48	-2.39	33	7.27	41	4.14	36	2.82	41	5.59	46	5.38	45	-4.33	39	3.18	52	1.43	44
\$500-999 million		1.86	14	-2.64	11	2.25	12	5.89	9	3.04	14	19.45	11	3.42	12	-1.75	8	3.73	15	-1.67	12	
\$1-4.9 billion		1.86	25	-1.24	17	3.50	24	3.63	16	3.12	26	9.63	24	0.41	22	-4.88	17	3.82	28	4.82	22	
\$5 billion and over		-0.14	7	-2.40	5	-2.50	6	5.75	4	3.00	5	12.00	5	-7.86	7	-17.50	4	4.00	7	0.83	6	
NR		3.00	9	-1.00	6	-5.00	8	-18.60	5	1.67	6	4.38	8	-12.56	9	-7.17	6	3.06	8	0.20	5	
Average		2.87	195	-3.12	129	7.49	173	4.93	126	2.96	175	12.77	177	5.62	183	-5.54	134	3.53	211	3.31	175	
By Number of Employees	Less than 100	5.81	29	-1.25	12	17.42	26	14.18	19	4.11	23	35.28	25	24.69	29	0.63	19	4.61	32	6.62	26	
	100-499	3.41	67	-3.84	45	6.30	60	4.27	42	2.62	65	8.36	61	2.77	64	-7.19	48	3.32	74	4.23	69	
	500-999	1.26	30	-5.17	24	11.46	28	4.76	21	1.74	29	7.43	30	8.38	29	-2.38	24	2.71	31	-0.40	25	
	1000-2499	2.26	23	-1.33	15	3.06	17	4.29	14	4.72	18	12.89	19	2.41	17	-12.92	12	3.60	25	6.59	17	
	2500-4999	1.81	13	-1.33	9	2.00	13	3.56	9	3.54	12	13.92	12	3.31	13	-1.00	9	3.49	14	2.64	14	
	5,000-9,999	0.68	14	-1.00	11	3.07	14	3.91	11	3.11	14	5.29	14	-1.71	14	-5.33	9	3.59	16	-3.50	10	
	Over 10,000	0.95	11	-4.25	8	5.78	9	5.83	6	2.35	10	10.78	9	-7.50	10	-12.25	8	3.96	12	1.60	10	
	NR	3.63	8	-2.80	5	-5.00	6	-24.50	4	2.00	4	9.00	7	-13.29	7	-8.60	5	3.50	7	-1.00	4	
	Average	2.87	195	-3.12	129	7.49	173.00	4.93	126	2.96	175	12.77	177	5.62	183	-5.54	134	3.53	211	3.31	175	
	By Hdquart. Location	Northeast	2.82	49	-2.00	31	1.44	41	2.10	30	2.46	41	19.07	42	0.84	43	-2.65	31	3.70	54	4.76	47
Midwest		15.47	7	2.00	5	36.67	6	12.40	5	8.57	7	15.83	6	42.17	6	0.00	4	3.00	7	2.25	4	
South Atlantic		2.03	62	-5.32	47	10.07	59	4.08	44	2.68	60	3.27	62	10.10	63	-10.16	45	3.47	69	2.60	57	
Mountain		2.60	20	-1.31	13	3.47	17	2.90	10	3.72	18	15.42	19	4.15	20	-4.36	14	3.87	23	2.78	18	
South Central		1.57	15	-3.38	8	-2.64	14	3.13	8	2.29	14	6.55	11	-5.92	13	-9.22	9	3.47	16	1.93	15	
Pacific		0.91	31	-2.15	20	14.66	29	15.02	24	3.45	29	24.63	27	9.67	30	-0.80	25	3.72	32	4.79	28	
NR		7.5	11	-2.80	5	-3.57	7	-19.60	5	-0.5	6	13.20	10	-24.13	8	-6.67	6	2.15	10	-2.25	6	
Average		2.87	195	-3.12	129	7.49	173	4.93	126	2.96	175	12.77	177	5.62	183	-5.54	134	3.53	211	3.31	175	
By Ownership		Public, NYSE	1.25	26	-3.30	20	1.27	22	4.12	17	2.94	25	16.64	25	-5.00	24	-7.35	17	3.74	28	5.15	20
	Public, NASDAQ/AMEX	-0.32	17	-0.29	14	0.06	18	6.30	10	3.44	18	21.75	16	0.00	19	-3.00	13	3.67	21	1.41	17	
	Private	3.51	149	-3.49	93	9.74	130	4.96	96	2.90	130	11.14	133	8.64	137	-5.58	101	3.49	159	3.29	136	
	NR	3.33	3	-4.00	2	0.00	3	4.00	3	2.75	2	5.00	3	-11.67	3	-5.00	3	2.83	3	2.50	2	
	Average	2.87	195	-3.12	129	7.49	173	4.93	126	2.96	175	12.77	177	5.62	183	-5.54	134	3.53	211	3.31	175	
By Foreign Sales	0%	5.35	66	-3.58	36	8.07	60	0.54	34	2.76	59	13.97	63	4.58	69	-4.39	46	3.76	77	3.56	62	
	1- 24%	2.27	90	-2.94	65	8.83	80	7.48	64	2.70	81	10.30	81	7.70	79	-4.97	63	3.43	93	3.37	83	
	25- 49%	1.00	20	-2.75	16	4.56	16	3.88	16	4.91	17	15.11	19	2.50	18	-8.23	13	3.16	22	1.82	17	
	50 - or more	-3.58	12	-1.78	9	3.82	11	5.50	10	3.58	12	24.38	8	10.20	10	-11.88	8	4.00	12	5.10	10	
	NR	3.57	7	-7.67	3	-1.67	6	3.50	2	1.50	6	10.83	6	-6.14	7	-6.50	4	2.79	7	-1.00	3	
	Average	2.87	195	-3.12	129	7.49	173	4.93	126	2.96	175.00	12.77	177	5.62	183	-5.54	134	3.53	211	3.31	175	
By Dividends	Yes	1.65	61	-3.36	47	6.14	57	3.98	41	2.22	56	8.40	58	0.54	61	-5.96	45	3.32	67	2.98	54	
	No	3.39	123	-2.82	77	7.62	106	5.51	81	3.37	111	15.71	111	9.25	113	-4.81	83	3.65	133	3.67	114	
	NR	3.82	11	-5.60	5	13.70	10	3.00	4	2.38	8	3.75	8	-5.56	9	-12.67	6	3.45	11	0.14	7	
	Average	2.87	195	-3.12	129	7.49	173	4.93	126	2.96	175	12.77	177	5.62	183	-5.54	134	3.53	211	3.31	175	

Question 2a: What do you think GDP growth will be over the next 12 months?
(e.g., -2%, +3%):

GDP:		Average	No. Responding
By Industry	Retail & Wholesale	1.58	18
	Mining/Construction	1.72	9
	Manufacturing	1.97	87
	Transportation & Energy	2.00	7
	Communications and Media	2.07	11
	Tech (software/Biotech)	1.42	18
	Bank/Finance/Insurance	1.75	23
	Other	2.02	35
	NR	1.00	3
	<i>Average</i>	<i>1.86</i>	<i>211</i>

		Average	No. Responding
By Revenues	\$0-24 million	1.76	41
	\$25-99 million	1.93	61
	\$100-499 million	1.99	49
	\$500-999 million	1.90	15
	\$1-4.9 billion	1.91	29
	\$5 billion and over	1.68	7
	NR	0.94	9
<i>Average</i>	<i>1.86</i>	<i>211</i>	

		Average	No. Responding
By Size	Less than 100	1.85	35
	100-499	1.81	72
	500-999	2.02	28
	1000-2499	2.03	24
	2500-4999	1.89	14
	5,000-9,999	2.07	18
	Over 10,000	1.58	12
	NR	1.13	8
<i>Average</i>	<i>1.86</i>	<i>211</i>	

		Average	No. Responding
By Hq. Location	Northeast	1.68	52
	Midwest	1.43	7
	South Atlantic	1.98	72
	Mountain	1.89	22
	South Central	1.86	15
	Pacific	2.08	33
	NR	1.35	10
	<i>Average</i>	<i>1.86</i>	<i>211</i>

		Average	No. Responding
By Ownership	Public, NYSE	2.01	29
	Public, NASDAQ/AMEX	1.62	22
	Private	1.89	157
	NR	0.33	3
	<i>Average</i>	<i>1.86</i>	<i>211</i>

		Average	No. Responding
By Foreign Sales	0%	1.98	74
	1 - 24%	1.76	93
	25- - 49%	2.10	21
	50 - or more	2.13	15
	NR	0.69	8
	<i>Average</i>	<i>1.86</i>	<i>211</i>

		Average	No. Responding
By Dividends	Yes	1.98	65
	No	1.86	135
	NR	1.05	11
	<i>Average</i>	<i>1.86</i>	<i>211</i>

Question 2b: What do you think inflation will be over the next 12 months?

INFLATION:		Average	No. Responding
By Industry	Retail & Wholesale	2.78	19
	Mining/Construction	2.61	7
	Manufacturing	2.66	82
	Transportation & Energy	2.92	6
	Communications and Media	2.62	9
	Tech (software/Biotech)	2.59	17
	Bank/Finance/Insurance	2.62	23
	Other	3.16	32
	NR	2.00	3
	<i>Average</i>	<i>2.73</i>	<i>198</i>

		Average	No. Responding
By Revenues	\$0-24 million	2.53	36
	\$25-99 million	2.89	61
	\$100-499 million	2.60	47
	\$500-999 million	2.64	14
	\$1-4.9 billion	2.83	25
	\$5 billion and over	3.11	7
	NR	2.76	8
<i>Average</i>	<i>2.73</i>	<i>198</i>	

		Average	No. Responding
By Size	Less than 100	2.58	32
	100-499	2.87	70
	500-999	2.57	28
	1000-2499	2.44	23
	2500-4999	2.85	12
	5,000-9,999	2.62	14
	Over 10,000	3.21	12
	NR	2.87	7
<i>Average</i>	<i>2.73</i>	<i>198</i>	

		Average	No. Responding
By Hq. Location	Northeast	2.68	49
	Midwest	2.71	7
	South Atlantic	2.68	71
	Mountain	2.78	21
	South Central	2.96	13
	Pacific	2.78	30
	NR	2.87	7
	<i>Average</i>	<i>2.73</i>	<i>198</i>

		Average	No. Responding
By Ownership	Public, NYSE	2.72	26
	Public, NASDAQ/AMEX	2.75	18
	Private	2.73	151
	NR	2.87	3
	<i>Average</i>	<i>2.73</i>	<i>198</i>

		Average	No. Responding
By Foreign Sales	0%	2.87	69
	1 - 24%	2.55	91
	25- - 49%	3.01	18
	50 - or more	3.01	13
	NR	2.59	7
	<i>Average</i>	<i>2.73</i>	<i>198</i>

		Average	No. Responding
By Dividends	Yes	2.90	64
	No	2.65	123
	NR	2.65	11
	<i>Average</i>	<i>2.73</i>	<i>198</i>

Question 3: Are you more or less optimistic about the economy, compared to January of this year?

		More optimistic	Less optimistic	No change	
By Industry	Retail & Wholesale	38.1	42.9	19.0	
	Mining/Construction	11.1	55.6	33.3	
	Manufacturing	40.9	30.7	28.4	
	Transportation & Energy	57.1	28.6	14.3	
	Communications and Media	61.5	30.8	7.7	
	Tech (software/Biotech)	29.4	29.4	41.2	
	Bank/Finance/Insurance	34.8	26.1	39.1	
	Other	43.2	35.1	21.6	
	NR	33.3	33.3	33.3	
	<i>Total</i>	<i>39.9</i>	<i>33.0</i>	<i>27.1</i>	
	By Revenue	\$0-24 million	47.6	28.6	23.8
		\$25-99 million	42.2	34.4	23.4
		\$100-499 million	40.4	28.8	30.8
\$500-999 million		33.3	33.3	33.3	
\$1-4.9 billion		34.5	31.0	34.5	
\$5 billion and over		14.3	71.4	14.3	
NR		33.3	44.4	22.2	
<i>Total</i>		<i>39.9</i>	<i>33.0</i>	<i>27.1</i>	
By Employees	Less than 100	45.7	34.3	20.0	
	100-499	40.0	29.3	30.7	
	500-999	43.8	31.3	25.0	
	1000-2499	41.7	29.2	29.2	
	2500-4999	57.1	35.7	7.1	
	5,000-9,999	22.2	22.2	55.6	
	Over 10,000	8.3	75.0	16.7	
	NR	50.0	37.5	12.5	
	<i>Total</i>	<i>39.9</i>	<i>33.0</i>	<i>27.1</i>	
By Hq. Location	Northeast	37.0	38.9	24.1	
	Midwest	42.9	42.9	14.3	
	South Atlantic	31.5	31.5	37.0	
	Mountain	56.5	30.4	13.0	
	South Central	41.2	35.3	23.5	
	Pacific	51.5	21.2	27.3	
	NR	36.4	45.5	18.2	
	<i>Total</i>	<i>39.9</i>	<i>33.0</i>	<i>27.1</i>	
By Ownership	Public, NYSE	27.6	37.9	34.5	
	Public, NASDAQ/AMEX	50.0	22.7	27.3	
	Private	40.2	33.5	26.2	
	NR	66.7	33.3	0.0	
	<i>Total</i>	<i>39.9</i>	<i>33.0</i>	<i>27.1</i>	
By Foreign Sales	0%	36.7	30.4	32.9	
	1 - 24%	42.6	36.2	21.3	
	25 - 49%	36.4	22.7	40.9	
	50 - or more	40.0	40.0	20.0	
	NR	50.0	37.5	12.5	
	<i>Total</i>	<i>39.9</i>	<i>33.0</i>	<i>27.1</i>	
By Dividends	Yes	35.3	41.2	23.5	
	No	41.6	29.9	28.5	
	NR	46.2	23.1	30.8	
	<i>Total</i>	<i>39.9</i>	<i>33.0</i>	<i>27.1</i>	

Question 4: On June 8th, the annual yield on 10-year Treasury bonds was 5.4%

a. Best Guess: Over the next 10 years, I expect the S&P 500 will average a _____ annual return
b. Best Guess: During the next year, I expect S&P 500 to return _____%
c. High range: During the next year, there is a 1-in-10 chance the S&P return will be higher than ___%
d. Low range: During the next year, there is a 1-in-10 chance the S&P return will be lower than ___%

		Average	No. Responding	Average	No. Responding	Average	No. Responding	Average	No. Responding
By Industry	Retail & Wholesale	9.21	19	6.84	19	11.79	19	0.00	19
	Mining/Construction	10.38	8	6.00	8	13.50	8	0.13	8
	Manufacturing	9.13	85	5.85	83	13.84	83	0.26	83
	Transportation & Energy	9.71	7	4.14	7	12.50	6	-0.33	6
	Communications and Media	9.54	12	6.73	11	11.73	11	1.55	11
	Tech (software/Biotech)	8.93	15	5.27	15	11.93	14	-3.00	14
	Bank/Finance/Insurance	8.57	23	6.91	23	14.93	23	2.30	23
	Other	9.28	36	6.07	36	13.06	36	0.06	36
	NR	11.33	3	6.00	3	16.67	3	11.67	3
	<i>Average</i>	<i>9.21</i>	<i>208</i>	<i>6.06</i>	<i>205</i>	<i>13.38</i>	<i>203</i>	<i>0.42</i>	<i>203</i>
	By Revenues		Average	No. Responding	Average	No. Responding	Average	No. Responding	Average
\$0-24 million		8.33	40	6.56	39	11.86	37	0.50	38
\$25-99 million		9.41	60	5.37	59	12.09	58	0.65	57
\$100-499 million		9.67	49	6.44	49	13.64	49	-1.44	49
\$500-999 million		8.10	15	5.91	14	12.00	16	0.50	16
\$1-4.9 billion		9.48	29	6.21	29	17.57	28	3.36	28
\$5 billion and over		11.14	7	4.86	7	17.14	7	-7.14	7
NR		8.69	8	7.00	8	12.88	8	6.00	8
<i>Average</i>	<i>9.21</i>	<i>208</i>	<i>6.06</i>	<i>205</i>	<i>13.38</i>	<i>203</i>	<i>0.42</i>	<i>203</i>	
By Size		Average	No. Responding	Average	No. Responding	Average	No. Responding	Average	No. Responding
	Less than 100	8.68	34	5.87	34	13.69	32	0.94	33
	100-499	8.92	71	5.95	69	10.74	68	0.13	67
	500-999	9.97	30	7.51	30	14.57	30	0.70	30
	1000-2499	8.94	24	5.65	23	13.46	24	-2.90	24
	2500-4999	9.46	14	6.08	13	14.15	13	1.23	13
	5,000-9,999	9.69	16	4.82	17	19.59	17	3.24	17
	Over 10,000	10.38	12	6.17	12	15.17	12	-1.17	12
	NR	8.86	7	5.86	7	12.57	7	5.29	7
	<i>Average</i>	<i>9.21</i>	<i>208</i>	<i>6.06</i>	<i>205</i>	<i>13.38</i>	<i>203</i>	<i>0.42</i>	<i>203</i>
By Hq. Location		Average	No. Responding	Average	No. Responding	Average	No. Responding	Average	No. Responding
	Northeast	9.17	52	5.55	52	12.81	51	-0.13	51
	Midwest	9.71	7	5.00	7	12.67	6	0.00	6
	South Atlantic	9.44	71	6.30	70	14.86	70	-0.32	71
	Mountain	9.05	22	6.73	22	12.91	22	0.14	22
	South Central	9.20	15	6.57	14	14.14	14	1.43	14
	Pacific	9.06	31	6.03	30	11.77	30	1.72	29
	NR	8.20	10	5.55	10	11.10	10	4.20	10
	<i>Average</i>	<i>9.21</i>	<i>208</i>	<i>6.06</i>	<i>205</i>	<i>13.38</i>	<i>203</i>	<i>0.42</i>	<i>203</i>
By Ownership		Average	No. Responding	Average	No. Responding	Average	No. Responding	Average	No. Responding
	Public, NYSE	10.24	29	5.54	28	17.68	28	0.68	28
	Public, NASDAQ/AMEX	8.50	21	5.76	21	13.26	21	0.00	21
	Private	9.05	155	6.18	153	12.50	151	0.47	151
	NR	12.17	3	6.50	3	18.33	3	-1.67	3
<i>Average</i>	<i>9.21</i>	<i>208</i>	<i>6.06</i>	<i>205</i>	<i>13.38</i>	<i>203</i>	<i>0.42</i>	<i>203</i>	
By Foreign Sales		Average	No. Responding	Average	No. Responding	Average	No. Responding	Average	No. Responding
	0%	8.89	74	5.73	73	13.03	73	-0.48	73
	1 - 24%	9.05	91	5.99	89	12.57	89	-0.11	88
	25- - 49%	10.36	22	5.66	22	13.24	21	-1.00	21
	50 - or more	9.92	13	7.46	13	19.54	13	6.12	13
	NR	9.56	8	8.50	8	16.14	7	9.00	8
<i>Average</i>	<i>9.21</i>	<i>208</i>	<i>6.06</i>	<i>205</i>	<i>13.38</i>	<i>203</i>	<i>0.42</i>	<i>203</i>	
By Dividends		Average	No. Responding	Average	No. Responding	Average	No. Responding	Average	No. Responding
	Yes	9.25	67	6.47	65	15.14	66	-0.42	66
	No	9.09	130	5.73	128	12.27	126	0.53	125
	NR	10.41	11	7.25	12	15.45	11	3.92	12
<i>Average</i>	<i>9.21</i>	<i>208</i>	<i>6.06</i>	<i>205</i>	<i>13.38</i>	<i>203</i>	<i>0.42</i>	<i>203</i>	

Question 5: Do you think the Federal Reserve should cut interest rates further?

		Yes	No	If yes, by how much?
By Industry	Retail & Wholesale	71.4	28.6	0.79
	Mining/Construction	77.8	22.2	0.96
	Manufacturing	79.8	20.2	0.72
	Transportation & Energy	85.7	14.3	0.75
	Communications and Media	76.9	23.1	0.68
	Tech (software/Biotech)	58.8	41.2	0.68
	Bank/Finance/Insurance	87.0	13.0	0.63
	Other	68.6	31.4	0.65
	NR	100.0	0.0	1.17
	<i>Total</i>	<i>76.5</i>	<i>23.5</i>	<i>0.72</i>
	By Revenue	\$0-24 million	65.9	34.1
\$25-99 million		76.6	23.4	0.79
\$100-499 million		68.6	31.4	0.70
\$500-999 million		93.8	6.3	0.75
\$1-4.9 billion		86.2	13.8	0.70
\$5 billion and over		85.7	14.3	0.65
NR		100.0	0.0	0.47
<i>Total</i>		<i>76.5</i>	<i>23.5</i>	<i>0.72</i>
By Employees	Less than 100	71.4	28.6	0.82
	100-499	74.3	25.7	0.75
	500-999	74.2	25.8	0.68
	1000-2499	76.0	24.0	0.69
	2500-4999	78.6	21.4	0.57
	5,000-9,999	83.3	16.7	0.84
	Over 10,000	83.3	16.7	0.72
	NR	100.0	0.0	0.46
<i>Total</i>	<i>76.5</i>	<i>23.5</i>	<i>0.72</i>	
By Hq. Location	Northeast	72.7	27.3	0.73
	Midwest	42.9	57.1	0.58
	South Atlantic	75.3	24.7	0.76
	Mountain	73.9	26.1	0.66
	South Central	81.3	18.8	0.78
	Pacific	84.8	15.2	0.77
	NR	100.0	0.0	0.47
	<i>Total</i>	<i>76.5</i>	<i>23.5</i>	<i>0.72</i>
By Ownership	Public, NYSE	82.8	17.2	0.71
	Public, NASDAQ/AMEX	68.2	31.8	0.81
	Private	76.1	23.9	0.72
	NR	100.0	0.0	0.50
	<i>Total</i>	<i>76.5</i>	<i>23.5</i>	<i>0.72</i>
By Foreign Sales	0%	71.8	28.2	0.76
	1 - 24%	75.8	24.2	0.73
	25- - 49%	85.7	14.3	0.66
	50 - or more	80.0	20.0	0.75
	NR	100.0	0.0	0.57
	<i>Total</i>	<i>76.5</i>	<i>23.5</i>	<i>0.72</i>
By Dividends	Yes	76.1	23.9	0.66
	No	75.2	24.8	0.76
	NR	92.3	7.7	0.61
	<i>Total</i>	<i>76.5</i>	<i>23.5</i>	<i>0.72</i>

Question 6: When do you expect the U.S. economy to rebound (to annual GDP growth of 3% or greater)?

		Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002	Later
By Industry	Retail & Wholesale	0.0	23.8	23.8	33.3	19.0	0.0
	Mining/Construction	0.0	33.3	11.1	33.3	0.0	22.2
	Manufacturing	4.7	31.8	22.4	20.0	11.8	9.4
	Transportation & Energy	0.0	0.0	42.9	28.6	0.0	28.6
	Communications and Media	0.0	23.1	30.8	38.5	7.7	0.0
	Tech (software/Biotech)	5.9	5.9	29.4	41.2	17.6	0.0
	Bank/Finance/Insurance	4.3	21.7	17.4	26.1	17.4	13.0
	Other	8.3	13.9	25.0	30.6	13.9	8.3
	NR	0.0	0.0	50.0	0.0	50.0	0.0
	<i>Total</i>	<i>4.2</i>	<i>23.0</i>	<i>23.9</i>	<i>27.2</i>	<i>13.1</i>	<i>8.5</i>
	By Revenue	\$0-24 million	12.8	20.5	12.8	28.2	10.3
\$25-99 million		1.6	27.0	23.8	23.8	17.5	6.3
\$100-499 million		3.8	23.1	28.8	26.9	13.5	3.8
\$500-999 million		0.0	25.0	25.0	37.5	0.0	12.5
\$1-4.9 billion		3.6	14.3	32.1	28.6	10.7	10.7
\$5 billion and over		0.0	14.3	42.9	0.0	28.6	14.3
NR		0.0	37.5	0.0	50.0	12.5	0.0
<i>Total</i>		<i>4.2</i>	<i>23.0</i>	<i>23.9</i>	<i>27.2</i>	<i>13.1</i>	<i>8.5</i>
By Employees	Less than 100	8.8	20.6	14.7	26.5	14.7	14.7
	100-499	4.2	25.0	20.8	22.2	20.8	6.9
	500-999	3.1	31.3	28.1	25.0	6.3	6.3
	1000-2499	4.0	16.0	28.0	32.0	16.0	4.0
	2500-4999	0.0	21.4	35.7	28.6	0.0	14.3
	5,000-9,999	0.0	23.5	35.3	35.3	0.0	5.9
	Over 10,000	8.3	0.0	33.3	25.0	16.7	16.7
	NR	0.0	42.9	0.0	57.1	0.0	0.0
<i>Total</i>	<i>4.2</i>	<i>23.0</i>	<i>23.9</i>	<i>27.2</i>	<i>13.1</i>	<i>8.5</i>	
By Hq. Location	Northeast	7.4	16.7	24.1	27.8	16.7	7.4
	Midwest	14.3	14.3	14.3	28.6	14.3	14.3
	South Atlantic	1.4	25.7	28.6	25.7	8.6	10.0
	Mountain	0.0	26.1	21.7	26.1	13.0	13.0
	South Central	6.3	18.8	25.0	12.5	25.0	12.5
	Pacific	6.1	27.3	21.2	30.3	12.1	3.0
	NR	0.0	30.0	10.0	50.0	10.0	0.0
	<i>Total</i>	<i>4.2</i>	<i>23.0</i>	<i>23.9</i>	<i>27.2</i>	<i>13.1</i>	<i>8.5</i>
By Ownership	Public, NYSE	3.6	10.7	28.6	32.1	10.7	14.3
	Public, NASDAQ/AMEX	4.5	22.7	36.4	22.7	4.5	9.1
	Private	4.3	24.8	21.1	27.3	14.9	7.5
	NR	0.0	50.0	50.0	0.0	0.0	0.0
	<i>Total</i>	<i>4.2</i>	<i>23.0</i>	<i>23.9</i>	<i>27.2</i>	<i>13.1</i>	<i>8.5</i>
By Foreign Sales	0%	3.9	20.8	20.8	29.9	14.3	10.4
	1 - 24%	6.4	22.3	26.6	27.7	11.7	5.3
	25- - 49%	0.0	22.7	18.2	31.8	13.6	13.6
	50 - or more	0.0	23.1	46.2	15.4	7.7	7.7
	NR	0.0	57.1	0.0	0.0	28.6	14.3
<i>Total</i>	<i>4.2</i>	<i>23.0</i>	<i>23.9</i>	<i>27.2</i>	<i>13.1</i>	<i>8.5</i>	
By Dividends	Yes	4.5	19.4	23.9	34.3	6.0	11.9
	No	3.7	23.7	25.9	24.4	15.6	6.7
	NR	9.1	36.4	0.0	18.2	27.3	9.1
	<i>Total</i>	<i>4.2</i>	<i>23.0</i>	<i>23.9</i>	<i>27.2</i>	<i>13.1</i>	<i>8.5</i>

Question 7: Do you expect a \$300/taxpayer rebate to add to your firm's sales revenue?

		Yes	No	Don't Know
By Industry	Retail & Wholesale	14.3	76.2	9.5
	Mining/Construction	22.2	77.8	0.0
	Manufacturing	7.9	85.4	6.7
	Transportation & Energy	0.0	100.0	0.0
	Communications and Media	23.1	69.2	7.7
	Tech (software/Biotech)	5.6	94.4	0.0
	Bank/Finance/Insurance	17.4	78.3	4.3
	Other	8.1	86.5	5.4
	NR	0.0	100.0	0.0
	<i>Total</i>	<i>10.5</i>	<i>84.0</i>	<i>5.5</i>
	By Revenue	\$0-24 million	4.7	90.7
\$25-99 million		7.8	85.9	6.3
\$100-499 million		11.5	82.7	5.8
\$500-999 million		25.0	68.8	6.3
\$1-4.9 billion		13.8	86.2	0.0
\$5 billion and over		28.6	57.1	14.3
NR		0.0	87.5	12.5
<i>Total</i>		<i>10.5</i>	<i>84.0</i>	<i>5.5</i>
By Employees	Less than 100	2.8	94.4	2.8
	100-499	5.3	88.0	6.7
	500-999	15.6	78.1	6.3
	1000-2499	16.0	84.0	0.0
	2500-4999	21.4	71.4	7.1
	5,000-9,999	22.2	72.2	5.6
	Over 10,000	16.7	75.0	8.3
	NR	0.0	85.7	14.3
<i>Total</i>	<i>10.5</i>	<i>84.0</i>	<i>5.5</i>	
By Hq. Location	Northeast	5.5	92.7	1.8
	Midwest	0.0	100.0	0.0
	South Atlantic	16.4	75.3	8.2
	Mountain	4.3	82.6	13.0
	South Central	11.8	82.4	5.9
	Pacific	14.7	85.3	0.0
	NR	0.0	90.0	10.0
	<i>Total</i>	<i>10.5</i>	<i>84.0</i>	<i>5.5</i>
By Ownership	Public, NYSE	17.2	82.8	0.0
	Public, NASDAQ/AMEX	13.6	63.6	22.7
	Private	9.0	86.7	4.2
	NR	0.0	100.0	0.0
	<i>Total</i>	<i>10.5</i>	<i>84.0</i>	<i>5.5</i>
By Foreign Sales	0%	13.9	82.3	3.8
	1 - 24%	9.4	83.3	7.3
	25 - 49%	4.5	95.5	0.0
	50 - or more	13.3	80.0	6.7
	NR	0.0	85.7	14.3
	<i>Total</i>	<i>10.5</i>	<i>84.0</i>	<i>5.5</i>
By Dividends	Yes	10.3	85.3	4.4
	No	11.5	83.5	5.0
	NR	0.0	83.3	16.7
	<i>Total</i>	<i>10.5</i>	<i>84.0</i>	<i>5.5</i>

Question 8:	Have energy/electricity prices for your business		Q8a: If yes to Q8, has this caused you to:			Pass an energy surcharge		
	increased over the past 6 months?		Increase the price of your products			on to your customers?		
	Yes	No	Yes	No	If yes, %	Yes	No	
By Industry	Retail & Wholesale	85.7	14.3	43.8	56.3	1.8	25.0	75.0
	Mining/Construction	88.9	11.1	25.0	75.0	4.0	25.0	75.0
	Manufacturing	91.0	9.0	17.5	82.5	3.2	5.2	94.8
	Transportation & Energy	71.4	28.6	50.0	50.0	12.0	40.0	60.0
	Communications and Media	84.6	15.4	0.0	100.0	0.0	0.0	100.0
	Tech (software/Biotech)	88.9	11.1	6.3	93.8	1.0	0.0	100.0
	Bank/Finance/Insurance	56.5	43.5	5.9	94.1	2.0	5.9	94.1
	Other	86.5	13.5	25.8	74.2	4.4	16.1	83.9
	NR	100.0	0.0	50.0	50.0	2.0	50.0	50.0
	Total	84.9	15.1	19.5	80.5	3.7	10.6	89.4
	By Revenue	\$0-24 million	81.4	18.6	8.3	91.7	2.2	2.9
\$25-99 million		82.8	17.2	19.6	80.4	4.8	13.7	86.3
\$100-499 million		90.4	9.6	29.2	70.8	2.5	19.1	80.9
\$500-999 million		93.8	6.3	15.4	84.6	3.0	7.7	92.3
\$1-4.9 billion		82.8	17.2	12.5	87.5	7.7	4.2	95.8
\$5 billion and over		85.7	14.3	14.3	85.7	0.0	0.0	100.0
NR		75.0	25.0	50.0	50.0	2.3	0.0	100.0
Total		84.9	15.1	19.5	80.5	3.7	10.6	89.4
By Employees	Less than 100	72.2	27.8	7.1	92.9	5.0	6.9	93.1
	100-499	85.3	14.7	22.2	77.8	3.4	14.5	85.5
	500-999	84.4	15.6	14.8	85.2	1.8	0.0	100.0
	1000-2499	92.0	8.0	23.8	76.2	3.4	19.0	81.0
	2500-4999	71.4	28.6	30.0	70.0	20.0	18.2	81.8
	5,000-9,999	100.0	0.0	16.7	83.3	1.5	5.9	94.1
	Over 10,000	100.0	0.0	16.7	83.3	0.0	8.3	91.7
	NR	85.7	14.3	50.0	50.0	2.3	0.0	100.0
	Total	84.9	15.1	19.5	80.5	3.7	10.6	89.4
By Hq. Location	Northeast	76.4	23.6	18.2	81.8	3.5	11.9	88.1
	Midwest	100.0	0.0	14.3	85.7	1.0	0.0	100.0
	South Atlantic	86.3	13.7	17.7	82.3	3.6	12.7	87.3
	Mountain	95.7	4.3	15.0	85.0	2.0	9.5	90.5
	South Central	70.6	29.4	25.0	75.0	12.0	16.7	83.3
	Pacific	91.2	8.8	19.4	80.6	3.0	6.9	93.1
	NR	90.0	10.0	44.4	55.6	1.7	0.0	100.0
	Total	84.9	15.1	19.5	80.5	3.7	10.6	89.4
	By Ownership	Public, NYSE	82.8	17.2	19.2	80.8	3.0	8.0
Public, NASDAQ/AMEX		95.5	4.5	19.0	81.0	3.0	15.8	84.2
Private		83.7	16.3	19.9	80.1	3.8	10.4	89.6
NR		100.0	0.0	0.0	100.0	0.0	0.0	100.0
Total		84.9	15.1	19.5	80.5	3.7	10.6	89.4
By Foreign Sales	0%	81.0	19.0	25.0	75.0	4.1	11.5	88.5
	1 - 24%	88.5	11.5	19.3	80.7	3.2	12.0	88.0
	25- 49%	77.3	22.7	5.6	94.4	4.0	5.6	94.4
	50 - or more	93.3	6.7	7.1	92.9	0.0	0.0	100.0
	NR	85.7	14.3	33.3	66.7	0.0	20.0	80.0
	Total	84.9	15.1	19.5	80.5	3.7	10.6	89.4
By Dividends	Yes	85.3	14.7	19.0	81.0	2.8	12.3	87.7
	No	84.9	15.1	19.7	80.3	4.1	9.6	90.4
	NR	83.3	16.7	20.0	80.0	0.0	12.5	87.5
	Total	84.9	15.1	19.5	80.5	3.7	10.6	89.4

Question 9a: Does your company plan to have an all-employee / family picnic this year?		If yes, estimated cost per person			Question 9b: Did you have a picnic last year?		
		Yes	No		Yes	No	
By Industry	Retail & Wholesale	38.1	61.9	\$27	47.4	52.6	
	Mining/Construction	55.6	44.4	\$50	44.4	55.6	
	Manufacturing	59.6	40.4	\$34	66.7	33.3	
	Transportation & Energy	66.7	33.3	\$30	66.7	33.3	
	Communications and Media	61.5	38.5	\$34	92.3	7.7	
	Tech (software/Biotech)	66.7	33.3	\$62	70.6	29.4	
	Bank/Finance/Insurance	52.2	47.8	\$43	43.5	56.5	
	Other	43.2	56.8	\$47	50.0	50.0	
	NR	0.0	100.0	\$0	0.0	100.0	
	Total	54.1	45.9	\$39	60.3	39.7	
By Revenue	\$0-24 million	62.8	37.2	\$39	57.1	42.9	
	\$25-99 million	54.7	45.3	\$46	64.5	35.5	
	\$100-499 million	56.9	43.1	\$31	59.2	40.8	
	\$500-999 million	50.0	50.0	\$24	56.3	43.8	
	\$1-4.9 billion	34.5	65.5	\$32	52.0	48.0	
	\$5 billion and over	85.7	14.3	\$78	85.7	14.3	
	NR	37.5	62.5	\$14	62.5	37.5	
Total	54.1	45.9	\$39	60.3	39.7		
By Employees	Less than 100	63.9	36.1	\$47	55.6	44.4	
	100-499	56.0	44.0	\$39	61.6	38.4	
	500-999	56.3	43.8	\$40	63.3	36.7	
	1000-2499	50.0	50.0	\$30	52.2	47.8	
	2500-4999	42.9	57.1	\$42	61.5	38.5	
	5,000-9,999	50.0	50.0	\$21	70.6	29.4	
	Over 10,000	58.3	41.7	\$52	70.0	30.0	
	NR	14.3	85.7	\$12	42.9	57.1	
Total	54.1	45.9	\$39	60.3	39.7		
By Hq. Location	Northeast	40.0	60.0	\$40	48.1	51.9	
	Midwest	85.7	14.3	\$56	57.1	42.9	
	South Atlantic	63.0	37.0	\$32	66.7	33.3	
	Mountain	56.5	43.5	\$37	56.5	43.5	
	South Central	56.3	43.8	\$67	71.4	28.6	
	Pacific	55.9	44.1	\$43	67.7	32.3	
	NR	30.0	70.0	\$16	50.0	50.0	
Total	54.1	45.9	\$39	60.3	39.7		
By Ownership	Public, NYSE	51.7	48.3	\$47	59.3	40.7	
	Public, NASDAQ/AMEX	54.5	45.5	\$19	71.4	28.6	
	Private	54.5	45.5	\$41	59.1	40.9	
	NR	50.0	50.0	\$25	50.0	50.0	
	Total	54.1	45.9	\$39	60.3	39.7	
By Foreign Sales	0%	51.3	48.7	\$32	51.4	48.6	
	1 - 24%	54.2	45.8	\$42	65.6	34.4	
	25- - 49%	59.1	40.9	\$42	63.6	36.4	
	50 - or more	53.3	46.7	\$56	69.2	30.8	
	NR	71.4	28.6	\$26	57.1	42.9	
Total	54.1	45.9	\$39	60.3	39.7		
By Dividends	Yes	61.8	38.2	\$38	66.7	33.3	
	No	49.3	50.7	\$42	56.1	43.9	
	NR	66.7	33.3	\$24	72.7	27.3	
	Total	54.1	45.9	\$39	60.3	39.7	